INVITATION TO BID

FOR

THE PROCUREMENT OF HEIFERS

Farmers Development Organization (FDO)
Ibrahim Cottage 417 Lang Street New Shalimar Colony, Multan, Punjab.
Phone: 061-6306060/0301-7669445 Fax: 061-6306050

Tender Document
For the Procurement of Heifers (Cross Frisian Young Pregnant Cows)
Under
“Engro Foundation, PPAF - Program”
District Toba Tek Singh, Punjab
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TENDER NOTICE

REF: - FDO/PPAF/ENGRO/07/2022

A not for profit Company, invites sealed bids along with 2% bid security of the total quoted price under single stage two envelop procedure from reputed vendors (Firms including firm registered under sole proprietorship), for Provision of Heifers (Cross Frisian Young Pregnant Cows) as per given details in the bidding documents.

Bid documents containing detailed terms and conditions and specifications of the Heifers (Cross Frisian Young Pregnant Cows) can be obtained by clicking the web link: https://www.fdopk.org/Tender_Advertisement.php. Sealed company profile and Financial bids as per instruction in the ITB must be submitted through any trackable courier service at the below mentioned address by June 28, 2022, till 01:00 PM. Bids will be opened on the same day i.e. June 28, 2022, at 01:30 PM, in the presence of bidders or their authorized representatives whoever opt to attend.

Procurement Unit
Farmers Development Organization (FDO)
Ibrahim Cottage 417 Lang Street New Shalimar Colony, Multan, Punjab.
Phone: 061-6306060/0301-7669445
INVITATION FOR BIDS

Date: June 14, 2022
IFB No. FDO/PPAF/ENGRO/07/2022

1. Farmers Development Organization (FDO) with the financial assistance of Pakistan Poverty Alleviation Fund (PPAF) is implementing a project named “Engro Foundation, PPAF - Program” at District Toba Tek Singh, Punjab.

2. FDO now invites sealed bids from eligible bidders for Heifers (Cross Frisian Young Pregnant Cows).

3. Interested eligible bidders may obtain a complete set of bidding documents by clicking on the weblink i.e., https://www.fdopk.org/Tender_Advertisement.php.

4. Bids must be delivered to the below office address on or before 01:00 PM on June 28, 2022 and must be accompanied by a bid security of 2% of the total bid amount in the shape of call deposit.

5. Bids will be opened in the presence of bidders’ representatives who choose to attend on dated: June 28, 2022, 01:30 PM at the offices of FDO Office, Ibrahim Cottage 417 Lang Street New Shalimar Colony, Multan, Punjab.

6. The bidders are requested to give their best and final prices as no negotiations shall be made.

[Mohammad Iqbal – Procurement Officer]
Ibrahim Cottage 417 Lang Street New Shalimar Colony, Multan, Punjab.
Phone: 061-6306060/0301-7669445
Email ID: procurement@fdopk.org
Farmers Development Organization (FDO)
INSTRUCTION TO BIDDERS

Date: June 14, 2022

i. The bidder must submit the Bids in separate sealed envelopes and as per specified procurement method single stage two envelope procedure.

ii. Completed technical and financial Bids must be included in separately sealed envelopes clearly marked as “Technical Bid” and “Financial Bid” both sealed envelopes must be enclosed in one common envelop. Both the envelopes of “Technical Bid” and “Financial Bid” should be properly sealed and marked with name and return address of bidder submitting these Bids

iii. The Bid shall be written in English language. Overwriting in the Bid is strictly prohibited.

iv. In case of difference between quoted amount (amount in numbers and amount in words), the amount in words will prevail.

v. The main (common) envelopes should have the name, address and contact details of the addresses and the addressors.

vi. The bidder shall specify validity of bid in days, under exceptional circumstances FDO may request to the bidder for extension in bid validity which shall be for not more than the period equal to the period of the original bid validity.

vii. Collusion between the firms is strictly prohibited. Any firm / group of firms found involved in creating a cartel or any other collusion arrangement against the interest of the project, will be blacklisted and debarred.

viii. The procuring entity may reject one or all such Bids, which are vague (In terms of financial Bid) or does not adhere to these instructions.

ix. The procuring entity may offer for re-biding in case the Bid(s) does not satisfy its requirements.

x. Contract will be signed with the successful bidder and its terms and conditions will govern execution of the contract.

xi. Bid Submission: Sealed bids should reach our Office “Ibrahim Cottage 417 Lang Street New Shalimar Colony, Multan, Punjab on or before June 28, 2022, at 01:00 PM.

xii. Opening of Bids: Tenders will be opened on the same day i.e June 28, 2022, at 01:30 PM in the presence of suppliers or their authorized representatives, who wish to witness the tender opening.

xiii. In case a public holiday is announced by the Government (Due to any reason) the tender will be opened the next working day at the same time and venue.

xiv. A pay order/ demand draft/ call deposit/ bank guaranty (cheques are not acceptable) in favor of “Farmers Development Organization (FDO)” with a value of 2% of the bid amount must also accompany the bid as Bid Security.
Bids received without Bid Security shall be rejected. If the selected bidder refuses to sign the supplies contract, then FDO reserves the right to forfeit the bid security.

xv. FDO reserves the right to reject any or all the bids without assigning any reason (s) thereof.

xvi. Suppliers must not be engaged in any corrupt, fraudulent, collusive or coercive practices including but not limited to applying/ bidding by multiple names / companies. If any bidder is found to be involved in such practices their bid may be rejected and the companies in question permanently blacklisted.

xvii. Under single stage two envelope procedure, Technical bids will be evaluated in the first stage against the technical qualification criteria including physical assessment of Heifers and in the second stage, the financial bids of the technically qualified bidders will be opened publicly. The financial bids of the unqualified (non-responsive) bidder will be returned unopened.

xviii. The qualified bidder shall provide samples or give access to the FDO’s nominated personnel for inspection/ evaluation purpose at their identified places.

xix. Contract will be awarded to bidders who scored maximum in both the technical and financial evaluation.

xx. Delivery Time: All the items shall be delivered within 30 days after signing of contract/PO.

xxi. Bid Validity: Bids shall be valid for a period of 60 days.

xxii. Bid Currency: Currency shall be Pakistani Rupees (PKR).

xxiii. Bid Price: The prices must be inclusive of all taxes, duties, delivery / transportation, loading / unloading, cost of quarantine period and other allied costs up to the point of delivery.

xxiv. Cancellation of the tender procedure: Tender reserves the right to cancel/reject any or all offers without assigning any reason (s) thereof.

xxv. Appeals Process: Bidders reserve the right to make an appeal against the decision of the bid evaluation committee. The appeals should be in writing and for the attention of the Head of Program of FDO.

xxvi. Data protection: FDO guarantees that all procurement activities are fully and transparently documented for internal or donor audit purposes. FDO guarantees confidentiality of the procurement process.

xxvii. FDO reserves the right to consider with Bidder 2, Bidder 3, if the successful Bidder is unable to provide the livestock as per the required specifications chalked down in the bidding document and their bid guarantee will be forfeited.

xxviii. In the event of a delay in the delivery of Heifers under the conditions stated in the purchase order, the vendor shall pay a fine of 0.1% per day of the contract value for remaining period of delivery time. If the delivery delayed by more than 15 days, the purchaser has the right to unilaterally cancel the contract and in such case the bid security will be forfeited.
BID (TENDER) CONTENT

Your bid must include the following documentation so please use the list below as a ‘Checklist’ before submitting your tender to FDO.

1. Price Schedule with detailed specification
2. Tenderer’s Relevant Experience,
3. Tenderers Declaration (Signed/stamped)
4. NTN Certificate (with proof of being active).
5. Relevant purchase orders/contracts copies.
6. Affidavit on a stamp paper stating that the bidder has never been blacklisted by any government/semi-government, NOG and INGO.
7. A detailed narration on the approach for preventive measures to ensure the health and production performance of livestock.
8. Proof for the past experience in the livestock sector/trade
9. Proof of bank account in the name of your business along with last 02 years bank statement.
SELECTION CRITERIA

All the bids shall be evaluated under single stage two envelope procedure, where in the first stage technical bids will be opened and evaluated against the following technical qualification criteria.

1. TECHNICAL QUALIFICATION CRITERIA

The bidders must fulfil the following basic eligibility criteria, those bidders who don’t fulfil the following basic criteria shall be rejected. The contract shall be awarded to the lowest eligible bidder (based on approved sample) as per required specification.

<table>
<thead>
<tr>
<th>S#</th>
<th>Detailed Criteria and Documentary Proof</th>
<th>Qualification Yes/ No</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>National Tax Number</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Specifications are as per bidding document</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Proof of past two years’ experience in the livestock sector/trade</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Proof of bank account in the name of business along with last two years bank statement</td>
<td></td>
</tr>
</tbody>
</table>

Note: Bidders acquiring all “Yes” in the qualification column will be qualify for physical verification of livestock (to ensure quality). The firm will be technically qualify on the basis of production of above mentioned documentation by the bidder and the result of physical assessment of livestock as per the given criteria, and subsequent “Public Opening of Financial Bids” will be done in presence of representatives of qualified Firms (who choose to attend), whereas, the Financial Proposals of unqualified/non-responsive bids will be return unopened to the respective firm(s).

2. FINANCIAL EVALUATION CRITERIA

Financial bid of all technically qualified bidders will be opened publicly, and contract will be awarded to the lowest bid of technically qualified bidder.
# DETAIL SPECIFICATION AND QUANTITY

<table>
<thead>
<tr>
<th>Description</th>
<th>Specifications</th>
<th>Delivery Place &amp; Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Breed</td>
<td>Cross Frisian preferably Black and white (Black, red &amp; white)</td>
<td>A total of 85 Heifers with required specification are require to be delivered in the 7 project targeted location/union councils as per below given tentative quantity</td>
</tr>
<tr>
<td>Age</td>
<td>20 – 36 months</td>
<td></td>
</tr>
<tr>
<td>Weight</td>
<td>Not less than 380 Kg</td>
<td></td>
</tr>
<tr>
<td>Life stage*</td>
<td>7 or more than 7 month preferable first time Pregnant (max 2nd pregnancy) Heifer with ultrasound report of pregnancy, with record proof of 1st or 2nd pregnancy</td>
<td></td>
</tr>
<tr>
<td>Health status</td>
<td>Vaccinated against FMD/HS Brucellosis free with lab test</td>
<td></td>
</tr>
<tr>
<td>Identification</td>
<td>Ear Tagging with milk record (2nd pregnant Heifers)</td>
<td></td>
</tr>
<tr>
<td>Expected milk production average</td>
<td>10 to 14 liter per day for 2nd time pregnant</td>
<td></td>
</tr>
<tr>
<td>Total number of animals</td>
<td>85 Heifers</td>
<td></td>
</tr>
</tbody>
</table>

**Note:**
In order to control the spread of diseases, vendor should need to arrange suitable nearest place to the targeted district to ensure at least 5 days quarantine for each lot of the Heifers as per the demand for delivery.

## Delivery Place & Quantity

<table>
<thead>
<tr>
<th>District</th>
<th>Tehsil</th>
<th>Union council</th>
<th>No of cross breed Frisian cows to be distributed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toba Tek Singh</td>
<td>Toba Tek Singh</td>
<td>251 GB</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td></td>
<td>290 GB</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td></td>
<td>291 GB</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td></td>
<td>184 GB</td>
<td>25</td>
</tr>
<tr>
<td></td>
<td></td>
<td>189 GB</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td>Kamalia</td>
<td>712 GB</td>
<td>10</td>
</tr>
<tr>
<td></td>
<td></td>
<td>718 GB</td>
<td>10</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
<td><strong>85</strong></td>
</tr>
</tbody>
</table>
**PRICE SCHEDULE**

Please quote the price (Unit price in Pak Rs. inclusive of all taxes, packing, loading/unloading and Transportation to delivery place along with Quarantine period of 5 days on this form along with sign and stamp on each page or in the same manner on company letter head. All supplies are to be delivered at Place of Delivery mentioned in this document. In order to control the spread of diseases, vendor should need to arrange suitable nearest place to the targeted district to ensure at least 5 days quarantine for each lot of the Heifers as per the place of delivery.

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Description /Specification</th>
<th>Units/Quantity</th>
<th>Unit Price in PKR including taxes &amp; duties</th>
<th>Total Price in PKR including taxes &amp; duties</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td><strong>Heifer (Young Pregnant Cow)</strong>&lt;br&gt;Breed: Cross Frisian preferably Black and white (Black, red &amp; white)&lt;br&gt;Age: 20 – 36 months&lt;br&gt;Weight: Not less than 380 Kg&lt;br&gt;Life Stage: 7 or more than 7 month preferable first time Pregnant (max 2nd pregnancy). Heifer with ultrasound report of pregnancy, with record proof of 1st or 2nd pregnancy.&lt;br&gt;Vaccination of Heifer: Vaccinated against FMD/HS Brucellosis free with lab test&lt;br&gt;Tagging: Ear Tagging with milk record (2nd time pregnant Heifer)&lt;br&gt;Milking: 10 to 14 liter per day for 2nd time pregnant</td>
<td></td>
<td><strong>85</strong></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td><strong>Transportation charges</strong>&lt;br&gt;I) Vehicle rent with fuel&lt;br&gt;II) Vehicle rent without fuel</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Signature & Stamp of Bidder: _________________________________

Name of Bidder: ___________________________________________

Contact Number of Bidder: _________________________________

Office Address of Bidder: ____________________________________
GENERAL TERMS AND CONDITIONS

Unless the context indicates otherwise, the term “Buyer” refers to FDO. The term “Supplier” refers to the entity named on the order and contracting with the Buyer. The term “Contract” can be taken to mean either (a) the purchase order or (b) the supply/service agreement, whichever is in place.

1. Price:
   i) Delivery Duty Paid (DDP) including 5 days quarantine period nearest to the delivery place.
   ii) The prices stated on the order shall be held firm for the period and / or quantity unless specifically stated otherwise

2) Source of Instructions: The Supplier shall not seek nor accept instructions from any source external to FDO in relation to the performance of the contract.

3) Assignment: The Supplier shall not assign, transfer, sublet or subcontract the contract or any part thereof without the prior written consent of the Buyer.

4) Corruption: The Supplier shall not give, nor offer to give, anyone employed by the Buyer an inducement or gift that could be perceived by others to be a bribe. The Supplier agrees that a breach of this provision may lead to an immediate end to business relationships and termination of existing contracts.

5) Confidentiality: The Supplier may not communicate at any time to any other person, government or authority external to FDO, any information that has been compiled through association with FDO which has not been made public except with written authorization from the Buyer. These obligations do not lapse upon termination of the contract.

6) Use of Emblem or Name: Unless otherwise agreed in writing; the Supplier shall not advertise nor make public the fact that it is supplying goods or services to the Buyer, nor shall the Supplier in any way whatsoever use the name or emblem of FDO in connection with its business or otherwise.

7) Observance of Law: The Supplier shall comply with all laws, ordinances, rules and regulations bearing upon the performance of its obligations under the terms of the contract.

8) Force Majeure: The meaning of the term can be taken to mean acts of God, war (declared or not), invasion, revolution, insurrection or acts similar in nature or force.

   8.1) In the event of and as soon as possible after the occurrence of any cause deemed force majeure, the Supplier must inform the Buyer of the full particulars in writing. If the supplier is rendered unable either in part or in whole to perform its obligations then the Buyer shall take such action as it considers, in its sole discretion, to be appropriate or necessary in the circumstances.

   8.2) if the Supplier is permanently rendered incapable in whole or part by reason of force
majeure to complete its obligations and responsibilities under the contract then the Buyer will have the right to suspend or terminate the contract on the same terms and conditions laid out in section 9, Cancellation.

9) Cancellation: The Buyer reserves the right to cancel the contract and/or suspend its activities or through changes to its mandate by virtue of the Management of FDO/Donor and/or lack of funding. In such a case the Supplier shall be reimbursed by FDO for all reasonable costs incurred by the Supplier, including all materials satisfactory delivered and conforming to specification and terms of contract, prior to receipt of the termination notice.

9.1) Should the supplier encounter solvency problems including, but not limited to, bankruptcy, liquidation, receivership and similar, the buyer reserves the right to terminate the contract immediately without prejudice to any other right or remedy it may have under the terms of these conditions.

10) Warranty: The Supplier shall provide the Buyer with all manufacturers’ warranties. The supplier warrants that all goods supplied in relation to the contract meets specification, is defect free and is fit for the purpose of the intended use. If, during the warranty period, the goods are found to be defective or non-conforming to specification, the Supplier shall promptly rectify the defect. If the defect is permanent then at the choice of the Buyer the Supplier will either replace the item at their cost or reimburse the Buyer.

11) Inspection and Test: The Supplier must inspect the goods prior to dispatch to ensure conformance to specification and/or any other provisions of the contract. The Buyer reserves the right to inspect the goods for compliance with specifications and provisions of the contract. If, in the Buyers’ opinion, the goods and/or services do not comply with the specification, the Buyer will inform the Supplier in writing. In such a case the Supplier shall take the necessary action to ensure compliance, liability for any additional cost incurred for rectifying compliance will rest with the Supplier.

12) Changes: The Buyer reserves the right to make reasonable changes at any time to the specification, drawings, plans, quantity, packing instructions, destination, or delivery instruction. If any such change affects the price of goods or performance of service the Supplier and Buyer may negotiate an equitable adjustment to the contract, provided that the Supplier claims for adjustments in writing to the Buyer within 15 days from being notified of any change.

13) Payment Terms: Unless otherwise agreed, payment terms will be net 15 days from receipt of a correctly prepared invoice, goods received notes issued by the delivery locations & delivery challans.

15) Ethics: The Code of Conduct to which Concern expects all of its suppliers to respect is as follows:

- Employment is freely chosen.
- The rights of staff to freedom of association and to collective bargaining are respected.
- Working conditions are safe and hygienic.
- No exploitation of children is tolerated.
- Wages paid are adequate to cover the cost of a reasonable living.
- Working hours are not excessive.
- No discrimination is practiced.
- Regular employment is provided.
- No harsh or inhumane treatment of staff is tolerated.
- Local labor laws are complied with.
- Social rights are respected

15.1) Environmental Standards - Suppliers should as a minimum, comply with all statutory and other legal requirements relating to environmental impacts of their business. Areas which should be considered are:
- Waste Management.
- Packaging and Paper
- Conservation
- Energy Use
- Sustainability

16) Rights of FDO: Should the supplier fail to perform under the terms and conditions of the contract, including but not limited to failing to obtain export licenses or to make delivery of all or part of the goods by the agreed delivery date(s), the buyer may, after giving reasonable notice to the Supplier, exercise one or more of the following rights:
- Procure all or part of the goods from an alternate source, in which event the Buyer may hold the Supplier liable for additional costs incurred.
- Refuse to accept all or part of the goods.
- Impose a penalty of 0.1% day for the whole amount of the contract/purchase order.
- Terminate the contract and forfeit the Bid Security/guarantee.

17) Rights of access for test purposes: FDO is contractually obliged to facilitate certain donor’s direct access to suppliers for test purposes.

18) No Agency: This order does not create a partnership between the Buyer and Supplier or make one party the agent for the other for any purpose.

19) Anti-Money Laundering and Anti-Terrorism Financing Policy
   “It is the policy of the FDO to prohibit and actively prevent money laundering and any activity that facilitates money laundering or the funding of terrorism or criminal activities” by complying with all applicable requirements under the Anti-Money Laundering Act 2010 (Act No. VII of 2010 - an Act to provide for prevention of money laundering) and Anti-Terrorism (Second Amendment) Act, 2014 and its implementation regulations. Recently under the national action plan and SECP regulations money laundering has been identified as a major cause for corruption and criminal activities. Therefore, FDO is very sensitive to ensuring that our platform is not used for any such purposes.
TENDERER’S DECLARATION

In response to your tender for the above contract, we, the undersigned, hereby declare that:

1. We have examined and accept in full the content of the dossier for invitation to tender and we hereby accept its provisions in their entirety, without reservation or restriction.

2. We offer to deliver, in accordance with the terms of the tender dossier and the conditions and time limits laid down, without reserve or restriction:
   Bid Package: [description of supplies with indication of quantities and origin]

3. The price of our tender is mentioned in the price schedule

4. This tender is valid for a period of 60 days from the final date for submission of tenders.

5. We will inform FDO immediately if there is any change in the above circumstances at any stage during the implementation of the contract. We also fully recognise and accept that any inaccurate or incomplete information deliberately provided in this application may result in our exclusion from this and other contracts of the contracting authority.

6. We note that FDO is not bound to proceed with this invitation to tender and that it reserves the right to award only part of the contract.

7. We agree to adhere to all the terms and conditions of the contracting authority as provided in the tender dossier.

8. We confirm that we are not engaged in any corrupt, fraudulent, collusive or coercive practices and acknowledge that if evidence contrary to this exists, FDO reserves the right to terminate the contract with immediate effect.

9. We are not bankrupt or being wound up, are having our affairs administered by the courts, have not entered into an arrangement with creditors, have not suspended business activities, are not the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations

10. We have not been convicted of an offence concerning professional conduct by a judgment which has the force of res judicata

11. We have not been guilty of grave professional misconduct proven by any means which the contracting authority can justify

12. We have fulfilled obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the country in which we are established or with those of the country of the contracting authority or those of the country where the contract is to be performed

13. We have not been the subject of a judgment which has the force of res judicata for fraud, corruption, involvement in a criminal organization or any other illegal activity detrimental to the European Communities financial interest

Name and function:

Signature and Stamp: Date:

Duly authorised to sign this tender on behalf of: ………………………………